

NADA, Southern Auto Auction, and many others

- Presented seminars on emerging technology such as at training events sponsored by DCI and CAMP IT Expo
- Managed full life cycle development and upgrades of several technologies/products sold by the company such as inventory and asset tracking tools
- Many other various company duties as required
- Technologies included PC/Windows based, mobile devices, web-based, UNIX/IBM backend manipulation, and hybrid solutions; used both Microsoft and open source technologies based on need analysis

Senior Consultant, Alliant Foodservice – Marketing / Sales, Deerfield, Illinois

- Project Manager for strategic sales project – Alliant EDGE
- Project provided mechanism for Order Entry, Profitization, and maintaining Catalogs
- Coordinated full life cycle of project design, development and implementation with project sponsor – emphasized quality principles during life cycle
- Delivered high quality Windows software written in Powerbuilder and C with SQL Anywhere database backend to replace existing Paradox system
- Coordinated Beta Testing with key test users and managed feedback
- Project resulted in immediate net income increase of one percent one month after delivery
- Mentored developers in Powerbuilder and architected object oriented design
- Also tuned SQL queries and denormalized tables to improve performance

Maxim Group, Rosemont, IL 1996 – 1998

Associate Technical Manager, Alliant Foodservice, Deerfield, Illinois

- Project Manager of five-person team for client/server and intranet order pricing project
- Devised and tracked detailed project plan to deliver software on time and within budget
- Worked with user to ensure software met the business needs
- Set up Intranet help site for users – utilized Javascript to accomplish goals
- Architected Intranet site for support personnel and wrote CGI scripts to interface with Unix
- Coordinated enhancements, testing, presentation, and initial implementation

Senior Consultant, Alliant Foodservice, Deerfield, Illinois

- Lead Analyst on five-person team
- Designed maintenance system for sales pricing contracts in Windows GUI
- Built working prototype for user presentation and feedback
- Worked to determine and document both business needs and technical design
- Incorporated Powerbuilder Foundation Class (PFC) Library into design
- Built Entity Relationship (ER) diagram of database for application
- Helped design HP-UNIX / Tandem data interface
- Training in: UNIX Korn Shell, Informix Advanced Techniques
- Strong Experience with the following products / technologies:

Powerbuilder and PFC	Windows 9x	HP-UNIX / Posix Shell
Informix SQL	MS Project	Visio
ERwin	Tandem Nonstop SQL	

Anixter Inc., Skokie, IL 1994 – 1996

Senior Business Application Developer, Quoting and Proposals

- Project Leader and designer on team of five
- Designed and constructed a system to create and maintain quotes for services
- Coordinated testing and rollout of the Service Quoting software
- Designed and prototyped a flexible system to generate sales proposals (using OLE)
- Helped to enhance and performance tune corporate Powerbuilder Class Library
- Strong Experience with the following products / technologies:

Powerbuilder	Windows NT	OLE & DDE
SQL Server	SQL Anywhere	Visual Basic

MDI DB2 Gateway

PC Anywhere

Object Smith

Business Application Developer, Sales Desk of the Future

- Programmer/Analyst on team of fifteen people;
- In addition, part of five-person expert team that led the project's technical design
- Helped to design and build large custom corporate Powerbuilder Class Library
- Trained consultants on Class Library and managed the consultants' assignments
- Constructed a system to handle all the functions of internal sales, including product searching, contact management, and hardware quoting
- Courses: Effective Presentation Skills; Powerbuilder Tuning
- Tech Experience with Powerbuilder, SQL Server, OLE, MDI, MAPI, PVCS, Win API, Novell

Discover Card Services, Riverwoods, IL 1991 – 1994

Systems Programmer, Sales Automation

- Responsible for design, development and some project management
- Converted Clipper platform to a client-server environment:
Mainframe DB2 and Watcom (now SQL Anywhere) database on an IBM Thinkpad
- Re-designed database to accommodate flexible product marketing
- Designed employee maintenance system and Help desk software
- Courses: Creative Decision Making; Advanced SQL; Client-Server Techniques
- Strong Experience with Xcелlenet, PowerBuilder. Visual Basic. DOS, IBM AS, DB2

Systems Programmer, Merchant Profitability

- Coordinated system and two other programmers
- Set standards for mainframe merchant trend analysis system
- Standards and adjustments resulted in \$50,000 yearly processing cost savings
- Automated several manual processes resulting in a reduction of staff
- Training: Quality Ways & Means; Communication Skills; VSAM Tuning
- Technical Experience with MVS, TSO; JCL; Cobol / APS

Programmer, Marketing Database

- Developer
- Created flexible mail list generator, eliminating one-week development cycles
- Received training in several areas from corporate program

Charles Linke and Associates, Urbana, IL 1990 - 1991

- Developed and maintained set of Fortran programs to analyze stock price trends
- Worked in UNIX environment on Apollo Workstations

Computing Services Office, Champaign, IL 1988 - 1991

- Site Manager - managed the largest University lab site at that time with 20 staff
- Technologies: UNIX, CMS, DOS, Lotus 123, Excel, DBase, word processors, IBM Mainframe VM, IBM PC's, Macintosh, Novell

References

Available upon request